Dear Potential Sponsor,

Lubee Bat Conservancy would like to invite you to take part in our highly anticipated 17th Annual Florida Bat Festival, to be held Saturday, October 23rd 2021. This year is important to us, as we missed Bat Fest 2020. So we want to celebrate bats like the Rock Stars that they are. Join us as we continue to spread bat conservation awareness and enjoy all the batty fun festivities! Our family friendly festival promises to be an even bigger, fun-filled event. Your Sponsorship of the Florida Bat Festival will showcase your company’s support and commitment to children, wildlife, and our local community.

The 2019, Florida Bat Festival attracted over 4,000 visitors from Alachua County, 30 Florida counties, 19 US states, and 6 countries!! The Florida Bat Festival is a fun autumn event attended by guests of all ages, with plenty to explore and discover. Whether our guests are enjoying games, live music, sampling a local FL brew in our Beer Garden, visiting a multitude of vendor’s booth, or watching our beautiful Bats, Bat Fest offers fun and activities for the entire family. Bat Fest is a highly anticipated landmark destination for the community, and is heavily covered by local newspapers, radio, and television stations. Through our partnership with Explore.org, people all over the world can watch our bats live, 24/7, and your business and logo could be displayed to a global audience. We kindly ask that you please consider sponsoring the 17th Annual Florida Bat Festival and become an integral part of our conservation and education programs.

On the following pages you will find the Sponsor Benefit Chart and Agreement Form. Your generous donation is tax deductible and allows your business the opportunity to demonstrate public support of local and global environmental education and wildlife conservation. By supporting Lubee Bat Conservancy, you are part of something truly unique and will be helping Lubee to continue our community education programs. We value your support and the community recognizes it.

To participate in this year’s Florida Bat Festival as a sponsor and/or vendor, please contact myself via my email below. I am happy to discuss any questions you may have regarding your potential participation.

Thank you for your time and consideration.

Sincerely,

Tracy Pope
Programs & Event Coordinator
Lubee Bat Conservancy
tpope@lubee.org
352-485-1250 office
321-276-5008 cell

Thank you to our past Sponsors!

- Blackadder Brewing Company
- Cherished Memories Pet Cremations
- Florida Credit Union
- Gator Paint & Decorating, Inc.
- Gatorland Kubota
- Hogtown Reptile Shop, Inc.
- Mary D. Smith
- Pure Energy Solar
- Samm Wehman Art
- Solar Impact
- SunState Federal Credit Union
- West End Animal Hospital
- Wunderland Tattoo

Lubee Bat Conservancy is a 501(c)3 nonprofit organization. Federal Tax ID #65-0145696
1309 NW 192nd Ave. | Gainesville, FL 32609 | 352-485-1250 | www.lubee.org | info@lubee.org
<table>
<thead>
<tr>
<th>Sponsor Level &amp; Benefits</th>
<th>POLLINATOR</th>
<th>SEED DISPERSER</th>
<th>TREE GUARDIAN</th>
<th>FOREST PROTECTOR</th>
<th>BAT CRUSADER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Complimentary General Admission Bat Fest Tickets</td>
<td>2</td>
<td>4</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Complimentary Beer Garden Bat Fest Tickets (includes General Admission)</td>
<td>0</td>
<td>0</td>
<td>4</td>
<td>6</td>
<td>8</td>
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<tr>
<td>Social Media Mentions: Facebook &amp; Instagram</td>
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<td>Lubee Newsletter Mentions</td>
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<tr>
<td>Bat Fest Event Map</td>
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<tr>
<td>Company Name on Bat Fest T-shirt</td>
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<tr>
<td>Company Logo on Entrance Banner at Gate &amp; at Bat Viewing</td>
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<tr>
<td>Vendor Booth Position: Vendor Registration Fee Waived</td>
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<tr>
<td>Company Logo on Bat Fest Posters &amp; Flyers</td>
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<tr>
<td>Plaque with Company Logo Displayed on Enclosure seen by 30,000+ visitors in 2019</td>
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<tr>
<td>Company Logo displayed in Explore.org bat enclosure during October 2021</td>
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<tr>
<td>Company Logo on the Bat Fest Commercial on WCJB TV20  Airs 4 weeks prior to Bat Fest</td>
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</tbody>
</table>
SPONSOR DETAILS:

<table>
<thead>
<tr>
<th>Company Name</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Contact Person</td>
<td></td>
</tr>
<tr>
<td>Phone Number</td>
<td></td>
</tr>
<tr>
<td>Email</td>
<td></td>
</tr>
<tr>
<td>Company Full Address</td>
<td></td>
</tr>
</tbody>
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☐ I would like to participate as a Florida Bat Festival Sponsor at the following level:

<table>
<thead>
<tr>
<th>Level</th>
<th>Amount</th>
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<tbody>
<tr>
<td>POLLINATOR</td>
<td>$125</td>
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<tr>
<td>SEED DISPERSER</td>
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<tr>
<td>TREE GUARDIAN</td>
<td>$500</td>
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<tr>
<td>FOREST PROTECTOR</td>
<td>$1000</td>
</tr>
<tr>
<td>SKY PUPPY CRUSADER</td>
<td>$1500</td>
</tr>
</tbody>
</table>

☐ I would like to participate in the Florida Bat Festival by donating an item for the Raffle Table:

Estimated monetary value of In-Kind Donation = $___________
Description of the item or service we are pledging to donate:
_______________________________________________________________________________________
_____________________________________________________________________________________

☐ My business would additionally like to register as a Vendor at the Florida Bat Festival to sell merchandise, food, provide information, etc. Contact Tracy Pope for a Vendor Form to be emailed. Sponsors at the TREE GUARDIAN level and above are guaranteed a Vendor space (the registration fee IS waived).

Method of Sponsorship Payment

Check enclosed for $___________
Please charge my credit card for $__________ *American Express | Discover | MasterCard | Visa accepted

Name on Card
Credit Card #
Expiration Date
CVV Code & Zip Code
Signature

Please mail or email your sponsorship agreement or pledge for an In Kind Donation to the address listed below. Contact our Bat Fest Event Coordinator, Tracy Pope, at tpopel@lubee.org to arrange for pick-up of an In Kind Donation. Please return by August 27th, 2021 to ensure your company logo is part of ALL pre-festival advertising. Checks can be made payable to Lubee Bat Conservancy.

For more information about Lubee Bat Conservancy, visit www.lubee.org. For any further information on becoming a Florida Bat Festival Sponsor, please call the number below.

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